



◆ ALLPARTS PLUS LOGISTICS

COMPANY PROFILE

2026 EDITION

"Keeping Your Fleet on the Move."

GENUINE AND QUALITY AFTERMARKET TRUCK PARTS, DELIVERED

LUSAKA, ZAMBIA

CONTENTS

18 SECTIONS

- | | | | |
|----|-------------------------------|----|------------------------------|
| 01 | Executive Summary | 10 | Quality Assurance & Sourcing |
| 02 | About Allparts Plus Logistics | 11 | Sectors & Customers We Serve |
| 03 | Our Story & Background | 12 | Why Choose Us |
| 04 | Mission, Vision & Values | 13 | Our Team & Way of Working |
| 05 | Industry Overview | 14 | Corporate Responsibility |
| 06 | Truck Brands – European | 15 | Our Growth Plan |
| 07 | Truck Brands – Chinese | 16 | How to Order |
| 08 | Our Full Product Range | 17 | Frequently Asked Questions |
| 09 | Our Services | 18 | Contact Us |

ONE SUPPLIER, EVERY FLEET

GENUINE PARTS ACROSS EVERY CATEGORY, FOR EVERY FLEET

European and Chinese truck brands · trailers · gearboxes · heavy equipment · generators



01

WHO WE ARE

EXECUTIVE SUMMARY

Allparts Plus Logistics is a Zambian owned and Lusaka based supplier of truck, trailer, gearbox, heavy equipment and generator parts, established to serve the transport, mining, construction, agriculture and logistics sectors across Zambia and the wider Southern and Central African region. We supply parts for both the major European truck brands that form the backbone of Zambia's cross border haulage fleet, and the Chinese truck brands that have become an increasingly important part of the national and regional transport landscape.

Our business was built on a simple observation: fleet owners, workshop managers and independent operators in Zambia frequently lose valuable time and revenue

waiting for parts to be sourced, imported or located. A truck standing idle at a depot or by the roadside is not simply an inconvenience, it is a direct cost to the operator, their clients and, ultimately, the wider economy that depends on the free movement of goods along Zambia's transport corridors.

Allparts Plus Logistics exists to close that gap by holding meaningful stock, understanding our customers' fleets, and moving quickly when a part is needed. This document sets out who we are, what we believe in, the brands and parts we supply, the sectors we serve, and the reasons fleet owners, procurement teams and workshop managers choose to work with us.

"A truck standing idle is not an inconvenience – it is a direct cost to the operator, their clients and the wider economy."

10+

TRUCK BRANDS COVERED

7

STOCK CATEGORIES

1st

CALL FOR FLEET PARTS



BODY, ENGINE, GEARBOX, TRAILER AND GENERATOR PARTS HELD IN STOCK

02

OUR BUSINESS

ABOUT ALLPARTS PLUS LOGISTICS

Allparts Plus Logistics is a dedicated parts supply business operating out of Lusaka, Zambia. We specialise in sourcing, stocking and supplying body parts, engine parts, service kits, trailer parts, gearbox parts, heavy equipment parts and generator parts to commercial vehicle operators, workshops, fleet managers and independent mechanics.

We were established to serve a market that is often underserved by conventional parts retailers: operators running mixed fleets of European and Chinese trucks who need a single, dependable supplier able to speak confidently to both categories of vehicle.

Rather than specialising narrowly in one brand or one category of part, we have deliberately built a broad base of stock and supplier relationships so that our customers can rely on us as a first port of call, whatever make of truck or piece of heavy equipment they operate.



GENUINE AFTERMARKET PARTS, READY TO SHIP

THE NAME, EXPLAINED

“ALLPARTS”

The breadth of our stock — our determination to be a genuine one stop parts supplier rather than a narrow specialist.

“PLUS LOGISTICS”

It is not enough to have the part in a warehouse — it must reach the customer, the workshop, or the roadside breakdown as quickly as possible.

WE DO NOT SIMPLY SELL PARTS. WE KEEP FLEETS — AND THE BUSINESSES THAT DEPEND ON THEM — MOVING.

03

WHERE WE CAME FROM

OUR STORY & BACKGROUND



Zambia sits at the crossroads of several of Southern and Central Africa's most important trade corridors. Copperbelt mines, agricultural exporters, cross border hauliers moving goods to and from the Democratic Republic of Congo, Tanzania, Zimbabwe, Malawi and beyond, and a growing domestic logistics sector all depend on a reliable population of trucks, trailers and heavy equipment remaining on the road and in operation.

Allparts Plus Logistics was founded in direct response to a challenge repeatedly raised by operators across this landscape: parts for European trucks such as Mercedes-Benz, Scania, Volvo, MAN, Iveco, DAF and Renault, and for the Chinese trucks such as Shacman, Howo and FAW that increasingly share the same routes, were scattered across multiple suppliers, often slow to source, and rarely stocked with the depth needed to support fleets running multiple brands at once.

THE CORRIDORS WE SUPPORT

LUSAKA

COPPERBELT

DR CONGO

TANZANIA

ZIMBABWE

MALAWI

BOTSWANA

NAMIBIA

We set out to build a business that could genuinely stand behind both categories of vehicle under one roof, supported by relationships with reputable manufacturers and distributors of genuine and quality aftermarket parts, and organised around the practical realities of a Zambian transport operator: unpredictable breakdowns, tight delivery schedules, cross border movements, and the need for a supplier who understands urgency.

THE PROBLEM

Parts scattered across many suppliers.

THE COST

Trucks idle while parts are located.

OUR ANSWER

One supplier for both fleet categories.

THE RESULT

Less downtime, more working hours.

04

WHAT DRIVES US

MISSION, VISION & VALUES

OUR TAGLINE

◆ ***"Keeping Your Fleet on the Move."***

OUR MISSION

To provide Zambian and regional transport, mining, construction and agricultural operators with fast, reliable access to genuine and quality aftermarket truck, trailer, gearbox, heavy equipment and generator parts, backed by expert advice and dependable logistics, so that our customers' fleets and equipment spend less time idle and more time working.

OUR VISION

To become the leading and most trusted supplier of truck, trailer and heavy equipment parts in Zambia and the broader Southern and Central African region, known for the breadth of our stock, the integrity of our supply chain and the strength of our customer relationships.

OUR CORE VALUES

SIX PRINCIPLES

◆ INTEGRITY

We deal honestly with every customer and supplier, and we stand behind the parts we sell, offering clear guidance rather than simply pushing a sale.

◆ RELIABILITY

We understand that a fleet cannot afford downtime, so we prioritise availability, speed and consistency across our stock and our delivery process.

◆ QUALITY

We source genuine and quality aftermarket parts that meet the demands of heavy duty operation, rather than compromising on cheap, short lived alternatives.

◆ CUSTOMER FOCUS

We listen to our customers' needs, understand the make up of their fleets, and tailor our stock and service to support their day to day operations.

◆ PROFESSIONALISM

We conduct our business with respect, transparency and accountability at every stage of the customer relationship.

◆ GROWTH THROUGH PARTNERSHIP

We build long term relationships with clients and suppliers, growing our stock and our service in step with our customers' own growth.



THE MARKET

05 INDUSTRY OVERVIEW

Transport, mining and logistics in Zambia

Zambia's economy is heavily dependent on road transport. As a landlocked country bordered by eight neighbours, the movement of copper, cobalt and other minerals to port, the import of fuel, machinery and consumer goods, and the growth of regional trade under frameworks such as the African Continental Free Trade Area all rely on a large and active fleet of heavy commercial vehicles moving along corridors that connect Lusaka, the Copperbelt, and border posts to Tanzania, the Democratic Republic of Congo, Zimbabwe, Botswana, Namibia and Malawi.

This has produced a fleet population that is both large and mixed. Long established European brands remain the backbone of many premium and cross border

fleets, valued for their durability and established parts and service networks. At the same time, Chinese manufacturers have grown rapidly in market share across Zambia and the wider region, offering competitively priced trucks that are increasingly common in mining haulage, construction logistics, and general cargo transport.

This dual market creates a genuine parts supply challenge. Many suppliers in Zambia specialise in one category or the other, forcing fleet managers who run mixed fleets to maintain relationships with multiple suppliers, each with their own lead times, stock levels and pricing.

A DUAL MARKET, ONE SUPPLIER

◆ EUROPEAN FLEETS

The backbone of premium and cross border haulage — durable, with established parts and service networks.

MERCEDES-BENZ

SCANIA

VOLVO

MAN

IVECO

DAF

RENAULT

◆ CHINESE FLEETS

Rapidly growing share across mining haulage, construction logistics and general cargo transport.

SHACMAN

HOWO

FAW



MIXED EUROPEAN AND CHINESE FLEETS SHARE THE SAME ROUTES — AND THE SAME SUPPLIER

06

BRANDS WE COVER

TRUCK BRANDS – EUROPEAN



LONG HAUL · CROSS BORDER · PREMIUM FLEETS

We stock and source parts for the following established European truck manufacturers, widely used across long haul, cross border and premium fleet operations:

◆ MERCEDES-BENZ

A long standing presence in Zambia's heavy transport sector, valued for durability on long haul and cross border routes.

◆ SCANIA

Favoured by many premium haulage operators for reliability and performance under heavy load.

◆ VOLVO

Widely used across mining haulage and long distance transport for its build quality and drivetrain longevity.

◆ MAN

A common choice for both haulage and construction related transport fleets.

◆ IVECO

Used across a range of medium and heavy duty applications in commercial transport.

◆ DAF

Increasingly present in regional haulage fleets, known for fuel efficient long distance operation.

◆ RENAULT

Operated across a range of general cargo and logistics fleets in the region.

Running a brand not listed here? Ask us – our supplier network extends beyond our shelf stock.

07 BRANDS WE COVER TRUCK BRANDS – CHINESE

We also stock and source parts for the leading Chinese truck brands that have grown significantly across Zambia's mining, construction and general haulage sectors:

◆ SHACMAN

Widely used in mining haulage, construction logistics and general cargo transport across Zambia.

◆ HOWO

One of the most common Chinese truck brands on Zambian roads, used across tipper, haulage and general transport applications.

◆ FAW

A growing presence in both commercial haulage and construction related transport fleets.



BRAND COVERAGE SUMMARY

BRAND	CATEGORY	TYPICAL APPLICATION
Mercedes-Benz	European	Long haul, cross border haulage
Scania	European	Premium haulage, heavy load transport
Volvo	European	Mining haulage, long distance transport
MAN	European	Haulage, construction transport
Iveco	European	Medium and heavy duty commercial use
DAF	European	Regional and long distance haulage
Renault	European	General cargo and logistics
Shacman	Chinese	Mining haulage, construction, general cargo
Howo	Chinese	Tipper, haulage, general transport
FAW	Chinese	Commercial haulage, construction transport

08

WHAT WE STOCK

OUR FULL PRODUCT RANGE

Our stock is organised into seven core categories, covering the parts most frequently required to keep commercial trucks, trailers and heavy equipment operational.

01

BODY PARTS

Cabs, panels, mirrors, lighting, bumpers, mudguards and related fittings for routine maintenance and accident repair.

02

ENGINE PARTS

Filters, gaskets, belts, cooling system components, injectors and related consumables and hard parts.

03

SERVICE KITS

Pre packaged kits covering routine service requirements for efficient scheduled servicing.

04

TRAILER PARTS

Suspension components, axles, brake system parts, lighting and coupling components.

05

GEARBOX PARTS

Clutch components, gearbox seals, bearings and related internal parts for manual and automated transmissions.

06

HEAVY EQUIPMENT PARTS

Components for heavy plant and construction equipment operating in mining, construction and infrastructure projects.

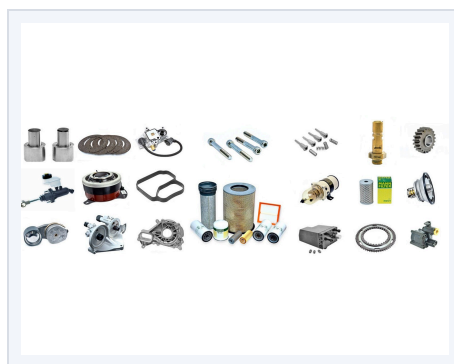
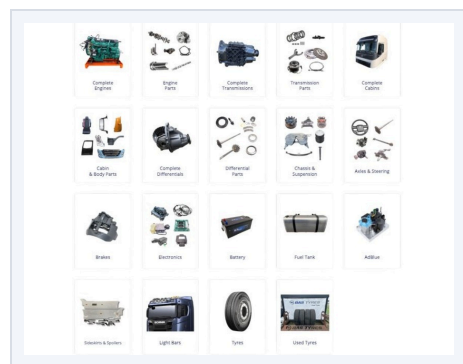
07

GENERATOR PARTS

Filters, belts and related consumable and maintenance parts for depot, workshop and site generators.

ONE ORDER, EVERY CATEGORY

Consolidate your parts list with a single supplier and a single invoice.





HOW WE SUPPORT YOU

OUR SERVICES

Alongside our parts supply, we offer a set of supporting services designed to reduce downtime and simplify the procurement process for our customers.

01

PARTS SOURCING

Where a specific part is not immediately in stock, we draw on our supplier network to source and deliver it as quickly as possible.



02

LOGISTICS AND DELIVERY

We coordinate delivery of parts to depots, workshops and, where required, directly to the point of breakdown, minimising the time a vehicle spends off the road.



03

TECHNICAL ADVICE

Our team assists customers in identifying the correct part for their specific make, model and application, reducing the risk of incorrect orders.



04

BULK AND FLEET SUPPLY AGREEMENTS

We work with fleet operators and workshops to establish standing supply arrangements for frequently required parts and service kits.



05

CORPORATE AND ACCOUNT SALES

We support registered businesses, mines, contractors and logistics companies with account based purchasing and consolidated invoicing.



SAME DAY WHERE WE CAN

**CALL OR WHATSAPP FOR URGENT, OFF-
THE-ROAD REQUIREMENTS**



OUR STANDARDS

10

QUALITY ASSURANCE & SOURCING



PARTS SPECIFIED FOR HEAVY DUTY OPERATION

We recognise that a part is only useful if it performs reliably under real operating conditions. Heavy commercial vehicles and equipment in Zambia are frequently operated on demanding routes, carrying significant loads over long distances and, in many cases, across unpaved or poorly maintained roads.

For this reason, our sourcing approach prioritises genuine and quality aftermarket parts from reputable manufacturers and distributors, rather than the lowest cost option available in the market. We work to build supplier relationships that allow us to stand behind the parts we sell, and we are transparent with customers about the origin and quality tier of the parts we supply.

HOW WE SOURCE

01

REPUTABLE SUPPLIERS ONLY

We buy from manufacturers and distributors whose parts we are willing to stand behind, not the cheapest source available.

02

TRANSPARENT QUALITY TIERS

Customers are told the origin and tier of every part, so cost can be balanced against expected service life.

03

STOCK SHAPED BY REAL FLEETS

We track which brands, models and categories are most requested and adjust our holding accordingly.

Our stock holding strategy is informed directly by the composition of our customers' fleets. By tracking which brands, models and part categories are most frequently requested, we continuously adjust our stock to reduce the frequency with which customers must wait for a part to be sourced from outside Zambia.



WHO WE SERVE

SECTORS & CUSTOMERS WE SERVE

Allparts Plus Logistics supplies a wide range of customers whose operations depend on reliable trucks, trailers and heavy equipment.

CROSS BORDER & DOMESTIC HAULAGE

Operators moving cargo along Zambia's regional trade corridors.

MINING & MINERAL HAULAGE

Contractors operating heavy duty tipper and haulage fleets.

CONSTRUCTION & INFRASTRUCTURE

Companies operating mixed fleets of trucks and heavy equipment.

INDEPENDENT WORKSHOPS

Mechanics and workshops servicing third party fleets.

AGRICULTURE & AGRO PROCESSING

Businesses relying on trucks for input and produce transport.

OWNER OPERATORS & SMALL FLEETS

Running one or a small number of vehicles — served on the same terms.



FROM SINGLE OWNER OPERATORS TO NATIONAL MINING CONTRACTORS

12

THE CASE FOR US

WHY CHOOSE ALLPARTS PLUS LOGISTICS

◆ WIDE BRAND COVERAGE

Both European and Chinese truck makes operating in Zambia, reducing the need to manage multiple suppliers.

◆ A LOGISTICS MINDED APPROACH

Focused on minimising fleet downtime rather than simply processing orders.

◆ RESPONSIVE SERVICE

From initial enquiry through to delivery, including technical guidance where needed.

◆ A COMPREHENSIVE RANGE

Body, engine, gearbox, trailer, heavy equipment and generator components — the full range of a fleet's needs.

◆ LOCALLY BASED IN LUSAKA

A practical understanding of the Zambian and regional transport landscape and its operating conditions.

◆ QUALITY OVER SHORTCUTS

A commitment to genuine and quality aftermarket parts, rather than short lived, unreliable alternatives.

10+

TRUCK BRANDS

7

STOCK CATEGORIES

100%

LUSAKA BASED

1st

CALL FOR FLEET PARTS



13

HOW WE WORK

OUR TEAM & WAY OF WORKING

Our team combines parts sourcing expertise with a practical understanding of the vehicles and equipment our customers operate. We work closely with customers to understand their fleet composition, their most frequent maintenance requirements, and the operating conditions their vehicles face, allowing us to anticipate needs rather than simply respond to them.

We place particular emphasis on clear communication. Where a part is in stock, we aim to confirm this and arrange delivery without delay. Where a part must be sourced, we communicate realistic timeframes so that fleet managers and workshops can plan around them rather than being left waiting without information.

WE ASK FIRST

Fleet make-up, common failures, operating conditions.

WE CONFIRM CLEARLY

In stock means dispatched – not "checking and coming back to you".

WE GIVE REAL DATES

Sourced parts come with timeframes you can plan a workshop around.

14

OUR OBLIGATIONS

CORPORATE RESPONSIBILITY & SUSTAINABILITY

We recognise that the transport sector plays a significant role in Zambia's economy and in the daily lives of the communities our customers' vehicles pass through. As our business grows, we are committed to conducting our operations responsibly, supporting fair dealing with our suppliers and customers, and contributing positively to the local business community in Lusaka and beyond.

We also recognise the importance of keeping vehicles properly maintained as a contributor to road safety. By making genuine and quality parts more readily available, we aim to support our customers in maintaining their fleets to a standard that protects drivers, other road users and the cargo being transported.





WHERE WE ARE HEADED

OUR GROWTH PLAN

Allparts Plus Logistics intends to grow in step with the needs of the operators we serve. Over time, we aim to deepen our supplier partnerships to improve lead times on sourced parts, and to expand our service offering to include closer support for fleet maintenance planning – helping customers move from reactive repairs toward planned, preventative maintenance schedules.

01

DEEPER STOCK

More depth across existing brands and categories.

02

WIDER BRANDS

Coverage extended as new makes gain a foothold in Zambia.

03

NATIONAL REACH

Delivery across Zambia's provinces, not only within Lusaka.

04

PLANNED MAINTENANCE

Support for maintenance planning, not only reactive repairs.



GETTING STARTED

HOW TO ORDER & TERMS OF ENGAGEMENT

URGENT / SAME DAY

PHONE OR WHATSAPP

+260 769 418 582
+260 976 919 031

For urgent or same day parts requirements.

LISTS & QUOTATIONS

EMAIL

info@allparts.co.zm
info.allpartsplus@gmail.com

For detailed parts lists, quotations or account applications.

BRING A SAMPLE

IN PERSON

Plot No. 355 Muzilikazi Road,
Buseko Matero

Behind Medical Stores. Describe your requirement directly or bring in a sample part.

For fleet operators and businesses wishing to establish a standing account, we recommend an initial consultation to review typical parts requirements, agree on stock holding priorities where appropriate, and establish invoicing arrangements suited to the customer's procurement process.

17

STRAIGHT ANSWERS

FREQUENTLY ASKED QUESTIONS

◆ DO YOU SUPPLY PARTS FOR BOTH EUROPEAN AND CHINESE TRUCKS?

Yes. We deliberately stock and source parts across both categories, including Mercedes-Benz, Scania, Volvo, MAN, Iveco, DAF and Renault, as well as Shacman, Howo and FAW.

◆ WHAT IF A PART IS NOT CURRENTLY IN STOCK?

We draw on our supplier network to source parts that are not immediately available, and we communicate realistic timeframes so customers can plan accordingly.

◆ DO YOU SUPPLY TRAILER AND HEAVY EQUIPMENT PARTS, OR ONLY TRUCK PARTS?

We supply trailer parts, gearbox parts, heavy equipment parts and generator parts alongside our core truck parts range, supporting the full operating environment our customers work within.

◆ CAN BUSINESSES SET UP AN ACCOUNT FOR REGULAR ORDERS?

Yes. We support corporate and fleet accounts with consolidated invoicing, tailored to the customer's procurement requirements.

READY TO KEEP YOUR FLEET MOVING?

Call, WhatsApp or email us today – we're ready to help.

+260 769 418 582 · +260 976 919 031 info@allparts.co.zm · info.allpartsplus@gmail.com

18

GET IN TOUCH

CONTACT US

We welcome enquiries from fleet operators, workshops, procurement teams and individual vehicle owners across Zambia and the wider region. Reach us through any of the following channels.

COMPANY

Allparts Plus Logistics

ADDRESS

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Buseko Matero, Lusaka

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WEBSITE

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**THANK YOU FOR CONSIDERING
ALLPARTS PLUS LOGISTICS AS YOUR
PARTS SUPPLY PARTNER.**

